

# **LOTUS Commercial Exploitation**

Dr Bérengère Lebental, Université Gustave Eiffel (France), and the LOTUS consortium Sudhanshu Mishra Co-Founder of Hydroscope (startup for commercialisation)







### The LOTUS solution

- Objective: Creation of innovative affordable technology for India's water challenges
- The main outcome of LOTUS: A novel multiparameteric water quality sensor



# **Startup for Commercialization**













# National INNOVATION and STARTUP Policy 2019 for Students and Faculty

A Guiding Framework for Higher Education Institutions



## **Challenges with Water Quality in India**

- Ground water is a major source of drinking water
- Ground water has geo-genic contaminants like
  - > Arsenic, Fluoride, Nitrate, Iron, Heavy Metals
- Jal Jeevan Mission (JJM) provides provision of potable water in such areas to save people from health issues arising due to consumption of contaminated water



### **Opportunity**

- Continuous water quality monitoring and issue resolution in real-time 

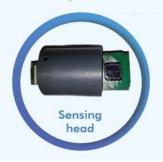
  Unavailability of affordable device in the market
- Government of India (GOI) plans to spend ~ 2% of JJM budget to ensure safe drinking water supply in WDN
  - Monitor water quality from a centralized control room using IOT based sensor.
  - Pilot project already completed in 40 villages across India.
  - Expansion plan is in progress



### **LOTUS Sensor**



#### **LOTUS SENSOR**



**Analog** 



**Digital** 







### **Target Parameters**





Temperature

0-50°C ±0.1°C



Chlorine

0-5ppm ± 0.01mg/L



pН

5-9

±0.1



**TDS** 

0-2000μS/cm ±20μS/cm



Arsenic

0-200 ppb ±5ppb



Pressure



**Fluoride** 

0-40 ppm ±0.5ppb



Flow

External commercial sensor



### **Benefits for Customer**









Plug and play installation

Long sensor life

Less maintenance





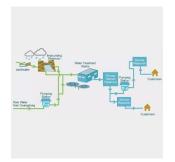


No field calibration

Real time

Low cost

# **Applications**



Water Distribution



Waste Water



Swimming Pool



**Ground Water** 



Water Tanker



**Irrigation Water** 



### **Our Team**



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### Why We Are Here?

 Help in getting European Certifications for the LOTUS sensor and system

Access to European market through partnership

Explore applications of the sensor in other industries



Gratitude to the Government of India for establishing a startup-friendly policy and incubation ecosystem that has facilitated technology transfer between Eiffel University Paris, IITs, and the Indian deep tech startup Hydroscope, supported by DST and the EU team.

