

# KEY ELEMENTS OF A SUCCESSFUL HORIZON EUROPE PROPOSAL



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- → 15 years experience in Framework programmes.
- → 10 active participations in FP6, FP7 and H2020
- National Contact Point and Programme Committee member in FP7 and H2020
- ☐ European Commission expert for three years consequently (Southeast Asia and Africa)
- Co-author of two brochures on Horizon 2020 programme (2015)
- Author of the book "Horizon Europe 2021-2027 Next Generation of Research and Innovation" (2021)
- ☐ Author of the brochure "Horizon Europe A brief guide for NCPs" (2022)
- Founder of EURAXESS Bosnia and Herzegovina and EURAXESS Africa





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### Work programme and Calls for Proposals

- What is Work programme?
- How to read Calls for Proposals?

### Aligning proposals with Horizon Europe priorities

- Horizon Europe priorities
- Impact

### Consortia building and partnerships

• General rules for participation





# How to understand the Work programme?





# What is a Work programme

Operative document (based on strategic document)

Made on period of two consecutive years

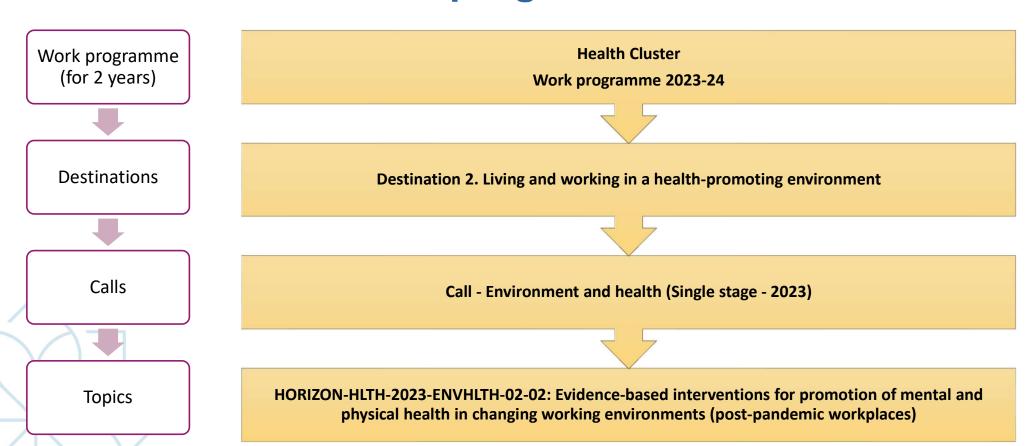
All Calls for Proposals that will be published

Detailed description of all Calls incl. Budget

Possible updates of the WP – check call for proposals page for updates.



# Structure of a Work programme



# **Example of the Work programme**



EN

Horizon Europe

Work Programme 2023-2024

4. Health

(European Commission Decision C(2023) 2178 of 31 March 2023)

#### Horizon Europe - Work Programme 2023-2024 Health

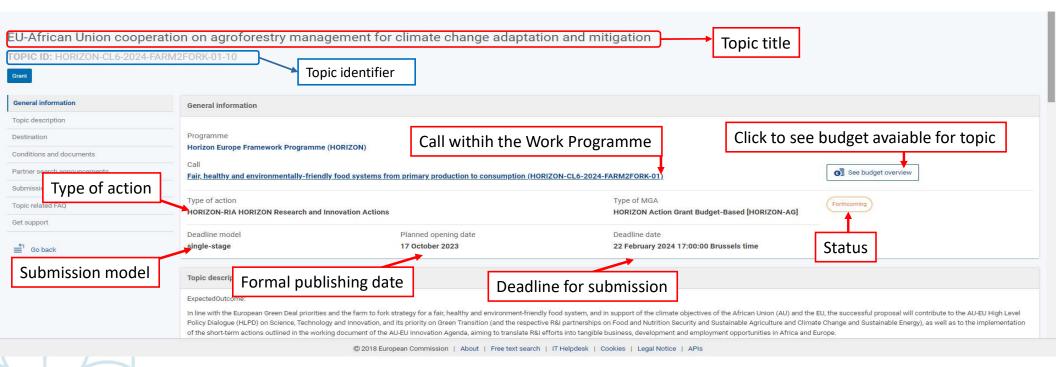
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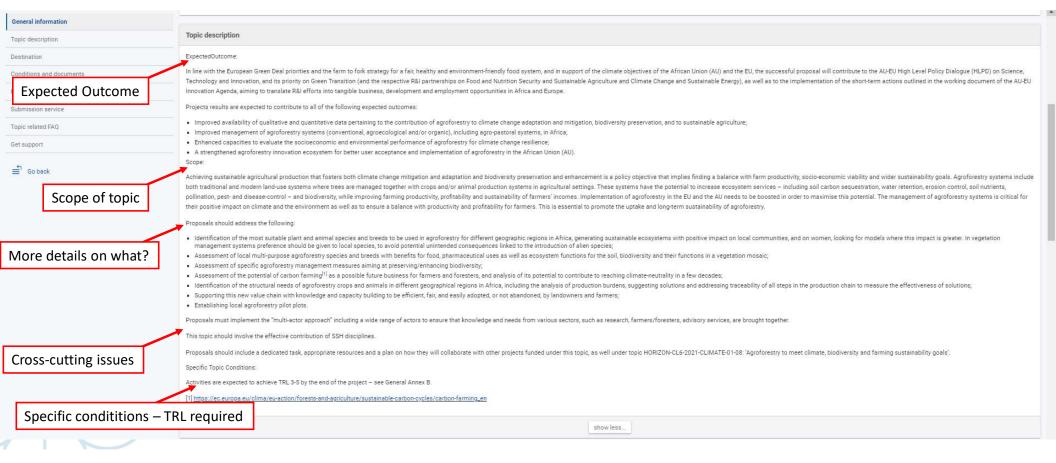


### **General information**





# **Topic description – what?**





# **Destination – higher goals**

### Details on the destination within the Work programme

#### Destination

#### Fair, healthy and environment-friendly food systems from primary production to consumption (2023/24)

National, EU and global food systems are facing sustainability challenges, from primary production to consumption that could jeopardise food and nutrition security. The farm to fork strategy, and its follow-up initiatives, aim to address these challenges and supports transition to more resilient and environmentally, socially and economically sustainable food systems on land and at sea that provide healthy diets for all and respect planetary boundaries. It is key to ensuring that the fit for 55 package[[https://eur-lex.europa.eu/leyal-content/EN/TXT/PDF/?ui=CELEX.52021DC0550&from=EN]] and the European Green Deal[[EUR-Lex - 52019DC0640 - EN - EUR-Lex (europa.eu/leyal-content/EN/TXT/PDF/?ui=CELEX.52021DC0550&from=EN]] are achieved. Research and innovation (R&I) under this destination will steer and accelerate the transition to sustainable, safe, healthy and inclusive food systems from farm to fork, ensuring food and nutrition security for all and delivering co-benefits for the environment, health, society and economy.

Sustainable, climate neutral and biodiversity friendly farming systems provide economic, social (including health), environmental and climate benefits, and are the main prerequisite for food and nutrition security. For farmers, who are the backbone of food systems and principal managers of natural resources, the new common agricultural policy (CAP) and the European Green Deal set ambitious targets and objectives concerning the sustainability and safety of feed, food and non-food production. These targets and objectives are included in the core European Green Deal policy priorities, in particular the farm to fork strategy, the EU biodiversity strategy for 2030, zero pollution ambitions and climate action, and their follow-up initiatives. R&I in line with the strategic approach to EU agricultural research and innovation[[https://ec.europa.eu/programmes/horizon2020/en/news/final-paper-strategic-approach-eu-agricultural research and innovation will be key enablers for achieving these ambitious targets and objectives.

The partnership on 'Accelerating farming systems transition: agroecology living labs and research infrastructures' will unlock the potential of agroecology to make agri-food systems environmentally friendly and regenerative, climate-neutral, inclusive, competitive and resilient. It will enable farmers and value chain actors to successfully apply agroecology principles thanks to: i) a stronger R&I system integr

#### Details on R&I effects that should be achieved with Destination

Besides the partnership, R&I under the destination will help farmers in monitor and manage natural production[[https://eur-lex.europa.eu/resource.html?uri=cellar;13dc912c-a1a5-11eb-b85c-01aa75ed71a1.0003.02/DDC\_1&format=PDF]]. New knowledge and innovative solutions will also promote plant health, reduce farmer's dependency on pesticides and reverse biodiversity loss.

R&I will also

- reduce the environmental impacts of and pollution from food value chains (see Destination 'Clean environment and zero pollution');
- help transform under food systems, including with the use of frauture-based solutions in the control in the New European Bauhaus initiative (see Destination 'Resilient, Inclusive, healthy and green rural, coastal and under unital, coastal and unital, coastal and under unital, coastal and under unital, coastal and unital

In addition, R&I under the partnership on 'Sustainable food systems for people, planet and climate' will accelerate the transition towards sustainable, healthy and inclusive food systems in Europe and beyond via EU-wide targeted research and innovation. It will help to close knowledge gaps, increase health and food literacy, and deliver innovative solutions, e.g. social innovation, which provide co-benefits for nutrition, the environment, climate, circularity and communities. It will also leverage investments and align multiple actors towards common goals and targets and help further build up the European Research Area in order to support the transformation of sustainable food systems at various cale from local to clobal.

The EU also alims to promote a global transition to sustainable food systems. It's relationship with Africa is a key priority. Targeted R8I activities, in particular under the EU-Africa Partnership on Food and Nutrition Security and Sustainable Agriculture (FNSSA) and global initiatives involving international research consortia, will help achieve this ambition and contribute to the ALFEL High Level Policy Dialogue (HLPD) on Science, Technology and Innovation.

### Expected impact of Destination

solutions and innovations; and iv) improved and transformative governance and policies

uraging multi-actor approaches and to be more effective in achieving impact, the proposals in this destination shall, where relevant, be complementary or build on synergies with the activities of the EIT Knowledge and Innovation Communities, such as EIT Food

Where appropriate, proposals are encouraged to cooperate with actors such as the European Commission Knowledge Centre for Global Food and Nutrition Security[[https://knowledge4policy.ec.europa.eu/global-food-nutrition-security\_en]] and the Africa Knowledge Platform[[https://africa-knowledge platform.ec.europa.eu/global-food-nutrition-security\_en]] and the Africa Knowledge Platform[[https://africa-knowledge platform.ec.europa.eu/global-food-nutrition-security\_en]] and the Africa Knowledge Platform[[https://africa-knowledge4policy.ec.europa.eu/global-food-nutrition-security\_en]] and the Africa Knowledge Platform[[https://africa-knowledge4policy.ec.

#### Expected impac

Proposals for topics under this destination should set out a credible pathway contributing to fair, healthy, safe, climate- and environment-friendly, sustainable and resilient food systems from primary production to consumption, ensuring food and nutrition security for all within planetary boundaries in Europe and across the world.

More specifically, proposed topics should contribute to one or more of the following impacts

- enable austainable farming systems that i) provide consumers with affordable, safe, healthy and sustainable food, ii) increase the provision of ecosystem services, iii) restore and strengthen biodiversity, iv) minimise pollution and pressure on ecosystems that i) provide consumers with affordable, safe, healthy and public health, vi) improve animal welfare, and vii) generater fair economic returns for farmers:
- enable sustainable fisheries and aquaculture, in marine and inland waters, increasing aquactic multi-trophic biomass production in a way compatible with the protection of aquatic ecosystems and biodiversity, and the diversification of fisheries and aquaculture products, for fair, healthy, climate-resilient and environment-friendly food systems with a lower impact on aquatic ecosystems and improved animal welfare;

accelerate the transition to sustainable, healthy and inclusive food systems, delivering co-benefits for climate change mitigation and adaptation, environmental sustainability and circularity, sustainable healthy diets and nutrition, food poverty reduction, empowered citizens and communities, and flourishing food businesses, while ensuring food safety and the economic sustainability of EU food systems during the transition.

show less...



# **Topic conditions and documents**

Standard application form (HE RIA, IA)
Standard evaluation form — will be use:
Standard evaluation form (HE RIA, IA)

Additional documents:

HE Specific Programme Decision 2021/764

Funding & Tenders Portal Terms and Conditions Funding & Tenders Portal Privacy Statement

HE Main Work Programme 2023-2024 - 1. General Introduction

HE Main Work Programme 2023-2024 - 13. General Annexes

Rules for Legal Entity Validation, LEAR Appointment and Financial Capacity Assessment

HE General MGA v1.0

General conditions of topic

Special conditions of topic



# General conditions 1. Admissibility conditions: described in Annex A and Annex E of the Horizon Europe Work Programme General Annexes Proposal page limits and layout: described in Part B of the Application Form available in the Submission System 2. Eligible countries: described in Annex B of the Work Programme General Annexes A number of non-EU/mon-Associated Countries that are not automatically eligible for funding have made specific provisions for making funding available for their participants in Horizon Europe projects. See the information in the Horizon Europe Programme Guide. 3. Other eligibility conditions: described in Annex B of the Work Programme General Annexes The following additional eligibility criteria apply due to the specific challenge of this topic, in addition to the minimum number of participants set out in the General Annexes, consortia must include at least three independent legal emitties established in Africa. International organisations with Readquarters in a Member State or associated country are exceptionally eligible for funding. Due to the scope of this topic, legal entities established in all African Union member states\* are exceptionally eligible for Union funding. "African Union member states" includes countries whose membership has been temporarily suspended. The following additional eligibility criteria apply: the proposals must apply the proposals must appl

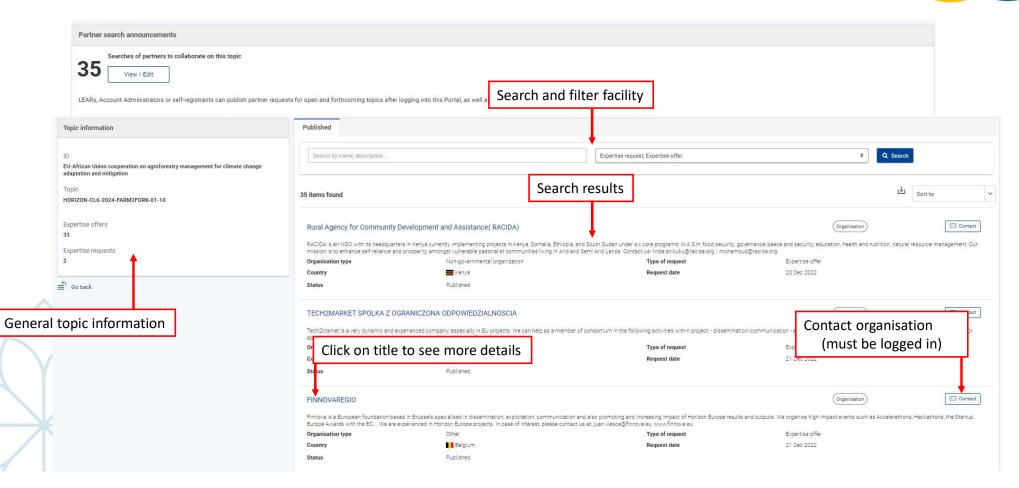
Topic important documents

Links to additional documents

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### Partner search announcements





## **Submission service**

Forthcoming or closed topic Start submission The submission system is planned to be opened on the date stated on the topic header. Start submission To access the Electronic Submission Service, please click on the submission-button next to the type of action and the type of model grant agreement that corresponds to your proposal. You will then be asked to confirm your choice, as it cannot be changed in the submission system. Upon confirmation, you will be linked to the correct entry point. To access existing draft proposals for this topic, please login to the Funding & Tenders Portal and select the My Proposals page of the My Area section. Please select the type of your submission: Select to enable submission HORIZON Research and Innovation Actions [HORIZON-RIA], HORIZON Lump Sum Grant [HORIZON-AG-LS] Start submission Click to start submission process Need help? For grants (funding) Online manual Click for quick assistance (1) IT How To Help on the IT tools



# **Topic related FAQ**

Topic related FAQ

There are no FAQ related to this topic.

Topic related FAQ

Q Search...

Under Marie Sklodowska-Curie Postdoctoral Fellowships (MSCA-PF), which scientific panel should the researcher choose for his proposal? Must it be in the field of their highest degree diploma?

Marie Sklodowska-Curie Postdoctoral Fellowships (MSCA-PF), will all sections of the proposal Part B be evaluated, or only those sections to which the page limit is applied?

All sections of the proposal will be included in the evaluation. The 10-page limit is applied only to part B1 - sections 1 to 3 (combined). The reason for this is not to cause diagrac...

Under subcriterion 1.4 (Quality and appropriateness of the researcher's professional experience, competences and skills), applicants should demonstrate how the researcher's existing...

In European Fellowships (MSCA-PF-EF), Part A (Role of participating organisation) is relevant only for the beneficiary. In Global Fellowships (MSCA-PF-GF), Part A (Role of participating organisation) is relevant only for the beneficiary.

Q Under Marie Sklodowska-Curie Postdoctoral Fellowships (MSCA-PF), how should applicants address the questions of Part A (Role of Participating Organisations) and Part B (Capacity of the Participating Organisations)?

Under Marie Sklodowska-Curie Postdoctoral Fellowships (MSCA-PF), what is the difference between subcriteria 1,4 and 2,1?



No supporting documentation demonstrating the researcher's eligibility will have to be submitted to the Research Executive Agency (REA) at the point of proposal submission. However, ...

Q: Under MSCA-PF, would a European Fellowships proposal that received a score below 70% in MSCA-2021-PF be eligible if submitted as a Global Fellowship in MSCA-2022-PF (or vice-versa) by the same recruiting organisation and individual researcher?

The proposal would be considered eligible for re-submission, provided that the other eligibility conditions are respected. A proposal previously submitted under MSCA-2021-PF-EF and s...

Q: Under MSCA-PF, would a Global Fellowship proposal that scored below 70% in MSCA-2021-PF, be eligible in MSCA-2022-PF if involving the same recruiting organisation and individual researcher but a different Associated Partner for the outgoing phase?

Q Under MSCA Postdoctoral Fellowships (MSCA-PF), what kind of documents does the applicant have to submit in order to justify career breaks (e.g. due to maternity/parental leave) that would not count towards the maximum amount of research experience?

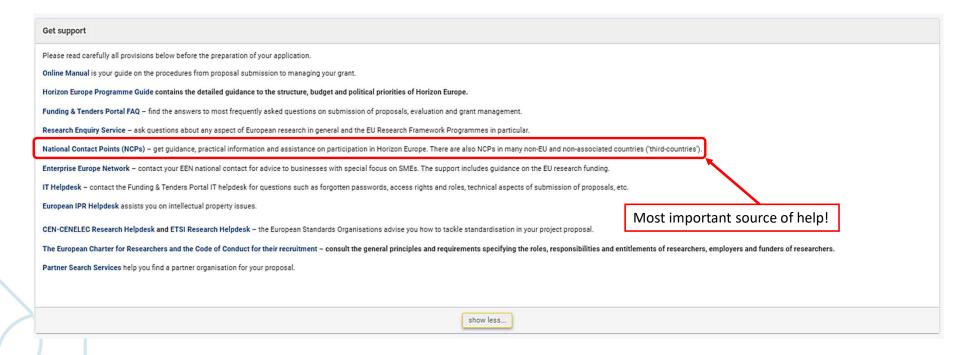
Q Under Marie Sklodowska-Curie Postdoctoral Fellowships (MSCA-PF), how are researchers compared during the evaluation with regard to their different levels of experience?

The assessment of the researcher is a key element of the "Excellence award" criterion 1.4 "Quality and appropriateness of the researcher's professional experience, competences and sk...

The proposal would be considered as eligible for resubmission, provided the other eligibility conditions are respected. The MSCA Work Programme definition of a resubmission for a Glo...



### **Get support**







# Six EC priorities in 2019-2024

### A European Green Deal

• to be the first climate-neutral continent by becoming a modern, resource-efficient economy.

### A Europe fit for the digital age

• empower people with a new generation of technologies.

### An economy that works for people

• create a more attractive investment environment and quality jobs, especially for young people and small businesses.

### A stronger Europe in the world

• championing multilateralism and a rules-based global order.

### **Promoting our European way of life**

• protect the rule of law , to stand up for justice and the EU's core values.

### A new push for European democracy

• protect our democracy from external interference such as disinformation and online hate messages.

**WORK PROGRAMME** 

Application process (researchers)

# PUTAXESS &

# Link between policy priorities and project results

EU POLICY PRIORITIES	Overall priorities of the European Union (Green Deal, Fit for the Digital Age,)
KEY STRATEGIC ORIENTATIONS	<u>Set of strategic objectives</u> within the EC policy priorities where R&I investments are expected to make a difference
IMPACT AREAS	Group of expected impacts <b>highlighting the most important transformation</b> to be fostered through R&I
EXPECTED IMPACTS = DESTINATIONS	Wider long term effects on society (including the environment), the economy and science, enabled by the outcomes of R&I investments (long term). It refers to the specific contribution of the project to the work programme expected impacts described in the destination. Impacts generally occur some time after the end of the project.
EXPECTED OUTCOMES = TOPICS	The expected effects, over the medium term, of projects supported under a given topic. The results of a project should contribute to these outcomes, fostered in particular by the dissemination and exploitation measures. This may include the uptake, diffusion, deployment, and/or use of the project's results by direct target groups. Outcomes generally occur during or shortly after the end of the project.
PROJECT RESULTS	What is <b>generated during the project implementation</b> . This may include, for example, know-how, innovative solutions, algorithms, proof of feasibility, new business models, policy recommendations, guidelines, prototypes, demonstrators, databases and datasets, trained researchers, new infrastructures, networks, etc. Most project results (inventions, scientific works, etc.) are 'Intellectual Property', which may, if



# Impact pathways to track progress

### Scientific impact

- Creating high quality new knowledge
- Stengthening human capital in R&I
- Fostering diffusion of knowledge and Open Science



### Societal impact

- Addressing EU policy priorities & globall challenges
- Delivering **benefits and impact** via R&I missions
- Strengthening the uptake of R&I in society



### **Economic impact**

- Generating innovation-based growth
- Creating more and better jobs
- Leveraging investments in R&I



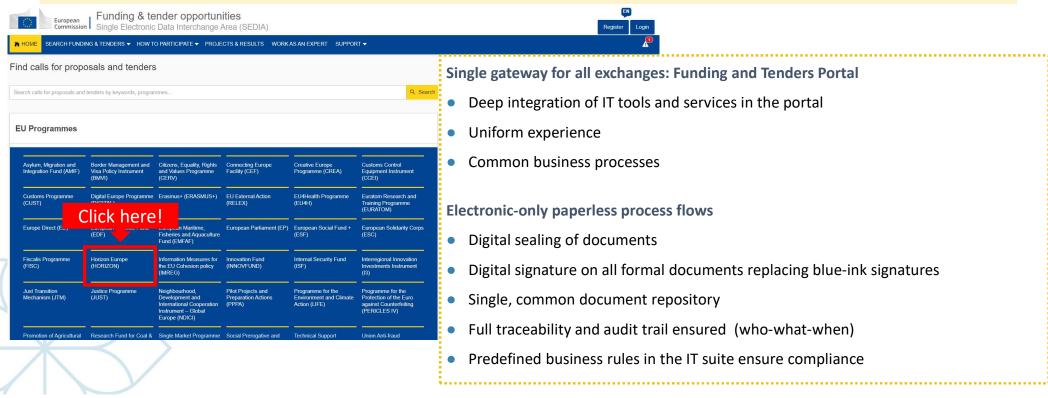






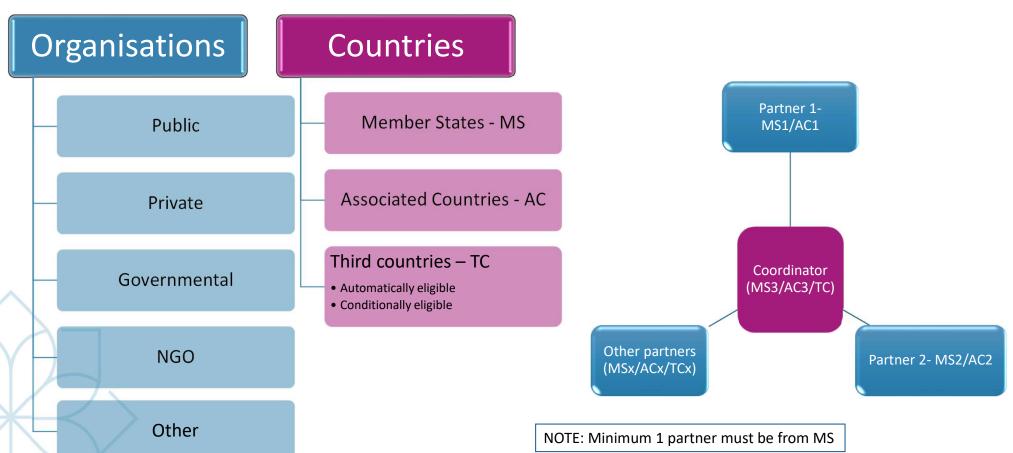
# Funding and Tenders portal – SEDIA – Single Electronic Data Interchange Area

https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/home



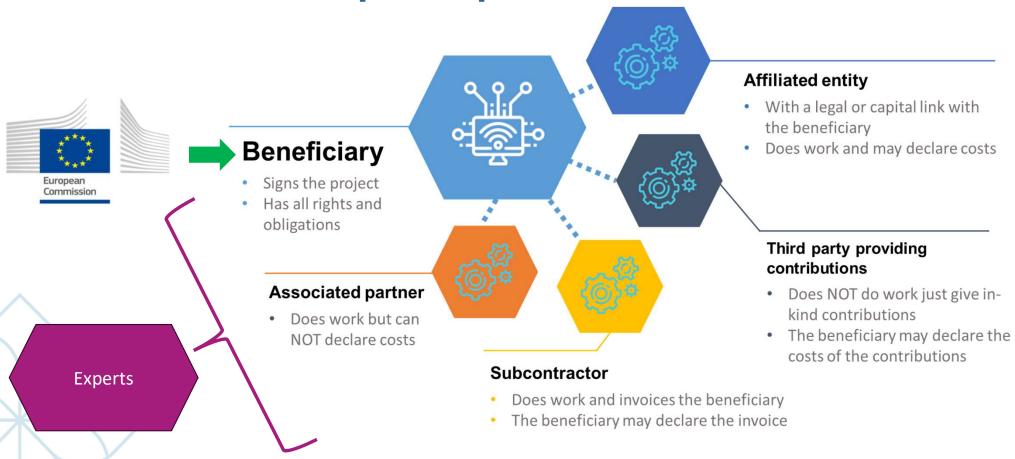


# Who can participate?



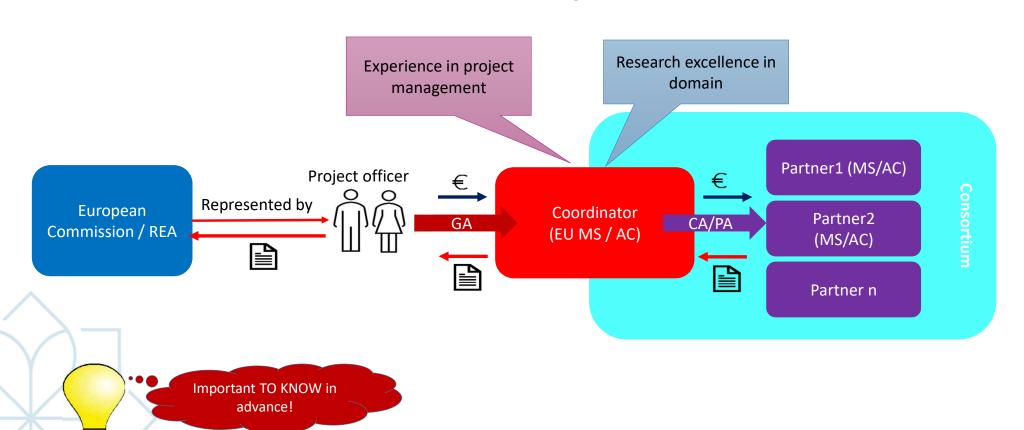


In which role to participate?





# Workflow in EU funded projects





**Represents European Commission** in technical and financial implementation of GA

Approves or rejects periodic and final reports

**Evaluates** project implementation – technical performance and costs

Only Co-ordinator contacts PO

PO is your **best friend in implementation** of the project

PO **knows best how to implement GA** and is your primary source of information – but don't misuse it.



I am here to help you! Not to work for you so call me only when there is a real need!





# Co-ordinator (institution/person)

### Role:

- The partner with the greatest responsibility for the realization of the project
- Directly responsible to the European Commission for the realization of funds
- Signs the "Grant Agreement" with the EC on behalf of all members of the consortium
- It formulates the "Consortium agreement" defining the mutual rights and obligations
- Cares about all partners in the project, their regular participation, implementation of all activities, achievement of goals, etc.

### Advantages:

- Has a **complete control** over the project and budget
- Apoints a project manager
- Has a direct contact with EC and their staff
- Chair the project management committee
- Has a preferential treatment when exploiting project results and rights
- Gains "visibility" and publicity in dissemination actions

### Disadvantages:

- Significant engagement of personnel and resources (management, administration, finance)
- The level of responsibility resulting from the signed GA with the EC and the CA
- Time consuming role

- Experienced in project management
- Experienced and excellence in the discipline covered by the project
- Experienced working with large group of people
- ...



### **Beneficiaries**

They sign the prepared "Consortium agreement"

If necessary, they prepare and sign the "Partnership agreement"

They carry out activities according to a pre-agreed workplan and time schedule

They enable the unhindered achievement of project goals

They **provide necessary support to the coordinator** to achieve the goals and results

They report to the coordinator about the implementation of project activities

They report to the coordinator about the **expenditure** of funds

They report to the coordinator in a **timely manner about possible problems** in the implementation

They are **responsible** for their part of the activities and allocated budget





# **Establishing Consortium**

### *Information about partner:*

- Monthly personel costs (hourly rate)
- Institutional profile and PIC
- Short CVs of key persons participating in the project from the institution
- A2 form
- Technical contribution (if needed)



### Number of partners per consortium

### Number of partners depends on:

- Project's topic (volume and scope of research)
- Number of tasks (Tasks and WPs)
- Type of project (RIA; IA; CSA)
- Other conditions from Work Programme

**Experienced co-ordinator is very much important!!!** 



# Finding a partners

Partner search tools:

**CORDIS** portal

Previously funded projects

Info sessions and events

NCPs, EEN

Existing contacts

Chamber of Commerce

Funding and Tender portal

Social network





# **Criteria for partner selection**

- interest and motivation
- inherent abilities in the same field
- experience in EU R&I projects
- access to the local market, contacts
- English language skills
- resources (incl. Human resources)
- critical mass



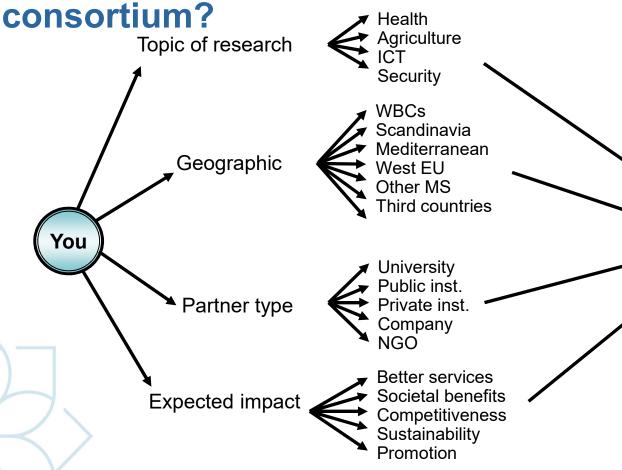


### Key questions for partner selection:

- ☐ Is it reliable?
- ☐ Is it suitable for the purpose and needs of the project?
- □Do they have the necessary resources as an organization?
- Do they bring added value as a consortium member?
- ☐ Do they contribute to gender equality with their participation?



How to think when composing consortium?



Check list of activities!
Check work programme!
Specific services partner?
Specific target group partner?

Consortium



# Complementarity of partners in consortium

in terms of:

expertise/qualifications for the realization of research

meeting the minimum rules according to the work program

adequate geographical distribution (European component)

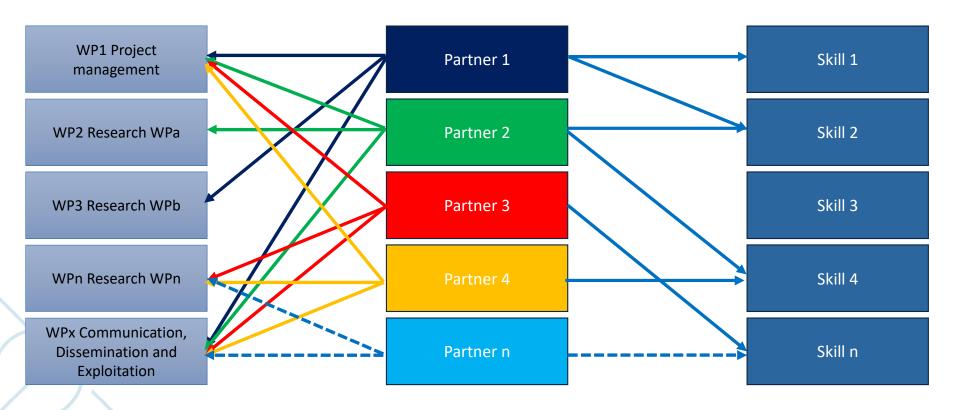
different types of organization (e.g., academic institution, SME, etc.)

the quality of human resources for project implementation





# "Skill matrix" in consortium





# Some tips for partner search

### Be pragmatic!

- Talk with colleagues at conferences, seminars and other gatherings
- Invite them to your project
- Ask them to include you in their project
- Keep in touch even after the project

### Be prepared!

- Don't go to networking events without a clear idea and vision of a project
- Bring business cards and other promotional material useful for presentation!

### Be visible!

 Publish an institution profile or a personal profile and search for potential partners on thematic partner platforms



# Any question?







